



Xtender Solutions for Content Commercial Price List

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INTRODUCTION

Licensing for the products listed herein is limited to the sole and exclusive benefit and use of the ultimate End-User of the respective OTG product(s). These license rights may not be further assigned or sublicensed to any other party for any purpose whatsoever, including ASP leasing of the OTG product(s).

Please contact OTG Sales for information on OTG's ASP pricing model.

MAINTENANCE PLANS

OTG offers annual Maintenance Plans that include unlimited software support for OTG products, software patches, service releases and major upgrades. Two plans are available:

| Plan Type | Coverage | Support Calls | Software Updates | Price |
|--------------------------------|--|---------------------------------|--|--------------|
| Standard Plan x-x-MS | 6:00 A.M. EST to 8:30 P.M. EST Monday-Friday | Unlimited during coverage | Patches, Service Releases and Major Upgrades Included | 19% of List |
| Premium Plan x-x-MP | 24 X 7 (US Domestic) | Unlimited | Patches, Service Releases and Major Upgrades Included | 25% of List |

Maintenance is required with the initial purchase of any OTG product and must be maintained in order to receive upgrades. If Maintenance lapses for any period of time, the user is required to pay for any period of time that Maintenance had lapsed as part of purchasing the new Maintenance Plan. When a Maintenance Plan has lapsed for more than 1 year, the Maintenance price is increased to 28% for that period of time the Maintenance had lapsed.

PER-INCIDENT SUPPORT

For users not on a Maintenance Plan, or for users requiring support outside the hours covered by the Maintenance Plan purchased, per-incident support is available. Per-incident support does not include patches, service releases or major upgrades.

| Per-incident Rate Description | Rate |
|--|-------------|
| Users not on Maintenance Plan during the standard coverage hours (6:00 AM to 8:30 PM, Monday-Friday) | \$250 |
| Users not on Premium Maintenance Plan during extended coverage hours (8:30 PM to 6:00 AM, Monday-Sunday) | \$500 |

ADDITIONAL OTG SERVICES

OTG Software offers many services to help facilitate the sales and installation of OTG Software products. These include the following:

- **Training** – OTG maintains training centers in the Eastern and Western regions of the United States. Check the OTG Web site (www.otg.com) for details on the training courses, course times, and pricing. On-site training is also available.
- **Installation Services** – OTG's Advanced Technical Services division can assist users with on-site installation and setup.
- **Professional Services** – OTG's Professional Services division can assist users with requirement analysis, systems analysis, custom implementations, programming, customized training and customized documentation.

Please contact OTG Sales for more information about these services.

AX/WX/ERMX/CX PRICING

APPLICATIONXTENDER (AX), WEBXTENDER (WX), ERMXTENDER (ERMX) and COLDXtender (CX) server connection pricing is based on the total number of concurrent clients accessing the server. The following types of server connection licenses can be purchased:

- Combined APPLICATIONXTENDER and WEBXTENDER licenses
- ERMXTENDER licenses/COLDXtender licenses
- Combined AX/WX with either ERMXTENDER or COLDXtender licenses

The pricing for each, along with maintenance prices, is listed below. To calculate your total, take the applicable per connection price times the total number of required seats (see pricing examples section for further detail). At the time of purchase, you must specify the number of seats specifically for AX and WX. The minimum total number of seats for any configuration with WX is six concurrent users. Any configuration with one to five seats must be AX only. You can have any combination of AX and WX users when you have more than six concurrent users.

| AX/WX Server Connections (Per Concurrent User) Product Code: AX-SC-SW/ WX-SC-SW | |
|---|----------------------|
| Standalone | \$2,999 ¹ |
| 2-5 | \$2,650 |
| 6-9 | \$2,600 |
| 10-24 | \$2,200 |
| 25-49 | \$1,520 |
| 50-74 | \$1,200 |
| 75-99 | \$1,000 |
| 100-249 | \$950 |
| 250-499 | \$800 |
| 500-999 | \$700 |
| 1000+ | Call |

| AX/WX Server Connections (Per Concurrent User) | Standard Maintenance AX-SC-MS/ WX-SC-MS | Premium Maintenance AX-SC-MP/ WX-SC-MP |
|---|--|---|
| Standalone | \$570 | \$750 |
| 2-5 | \$504 | \$663 |
| 6-9 | \$494 | \$650 |
| 10-24 | \$418 | \$550 |
| 25-49 | \$289 | \$380 |
| 50-74 | \$228 | \$300 |
| 75-99 | \$190 | \$250 |
| 100-249 | \$181 | \$238 |
| 250-499 | \$152 | \$200 |
| 500-999 | \$133 | \$175 |
| 1000+ | Call | Call |

¹ The AX (only) standalone server connection license includes OCR and Full-Text functionality and is based upon installation and use on a single workstation that may not be accessed simultaneously by multiple machines or used in a WEBXTENDER configuration.

WEBXTENDER PUBLIC ACCESS LICENSES

WebXtender Public Access Licenses are available for those installations that require external, read-only access to data via the WEBXTENDER thin client viewer technology. Public Access Licenses are based on the total number of concurrent clients that require access.

| Server Connections | Product Code | Price | Standard Maintenance Product Code | Standard Maintenance Price |
|---------------------------|---------------------|--------------|--|-----------------------------------|
| 100 | WX-PAL-SW | \$47,999 | WX-PAL-MS | \$9,120 |
| 250 | WX-PAL-SW | \$99,999 | WX-PAL-MS | \$19,000 |

ERMXTENDER PRICING

An ERMXtender (ERMX) configuration requires the purchase of both an ERMX server license and ERMX client seats. Please note, the standalone version includes one server license.

| ERMXtender/COLDXtender Connection Pricing (Per Concurrent User) Product Code: ERMX (CX)-SC-SW | |
|--|---------|
| Standalone | \$2,999 |
| 2-5 | \$2,500 |
| 6-9 | \$2,000 |
| 10-24 | \$1,700 |
| 25-49 | \$1,160 |
| 50-74 | \$900 |
| 75-99 | \$760 |
| 100-149 | \$720 |
| 150-199 | \$680 |
| 200+ | Call |

| ERMX or COLDXtender Connections (Per Concurrent User) | Standard Maintenance ERMX (CX)-SC-MS | Premium Maintenance ERMX (CX)-SC-MP |
|--|---|--|
| Standalone | \$570 | \$750 |
| 2-5 | \$475 | \$625 |
| 6-9 | \$380 | \$500 |
| 10-24 | \$323 | \$425 |
| 25-49 | \$220 | \$290 |
| 50-74 | \$171 | \$225 |
| 75-99 | \$144 | \$190 |
| 100-149 | \$137 | \$180 |
| 150-199 | \$129 | \$170 |
| 200+ | Call | Call |

ERM SERVER AND PRINT STREAM OPTIONS

The ERM Server processes ASCII and EBCDIC reports and is licensed on a per server basis. In addition to ASCII and EBCDIC reports, ERMXTENDER processes AFP, Metacode, PCL and PDF print streams. Users requiring print stream processing must purchase the appropriate option(s), in addition to the ERM Server, for each server that the print stream(s) will be processed from.

| Description | Product Code | Price | Standard Maintenance Product Code | Standard Maint. Price |
|----------------------------------|---------------------|--------------|--|----------------------------------|
| ERM Server | ERMX-SRVR-SW | \$4,999 | ERMX-SRVR-MS | \$950 |
| PDF Option | ERMX-PDF-SW | \$4,999 | ERMX-PDF-SW | \$950 |
| AFP Option | ERMX-AFP-SW | \$29,999 | ERMX-AFP-MS | \$5,700 |
| Metacode Option | ERMX-MET-SW | \$29,999 | ERMX-MET-MS | \$5,700 |
| PCL Option | ERMX-PCL-SW | \$29,999 | ERMX-PCL-MS | \$5,700 |
| Business Intelligence Gateway | ERMX-BIG-SW | \$5,000 | ERMX-BIG-MS | \$950 |

In addition to product licensing for ERMXTENDER print stream options, services are required for print stream analysis, custom font mapping, extraction definition(s) and general installation. Please contact OTG Professional Services for more information on pricing and requirements.

LICENSE BUNDLES

The following license bundles are available:

| AX/WX with ERMXtender or COLDXtender Bundles (Per Concurrent User) | |
|---|---------|
| Product Code: AXERMX (AXB)-SC-SW | |
| Standalone | \$4,499 |
| 2-5 | \$3,500 |
| 6-9 | \$3,500 |
| 10-24 | \$2,950 |
| 25-49 | \$2,020 |
| 50-74 | \$1,570 |
| 75-99 | \$1,313 |
| 100-149 | \$1,255 |
| 150-199 | \$1,183 |
| 200+ | Call |

| AX/WX with ERMX or COLDXtender Bundles (Per Concurrent User) | Standard Maintenance AXERMX (AXB)- SC-MS | Premium Maintenance AXERMX (AXB)- SC- MP |
|--|---|---|
| Standalone | \$855 | \$1,125 |
| 2- 5 | \$665 | \$875 |
| 6-9 | \$665 | \$875 |
| 10-24 | \$561 | \$738 |
| 25-49 | \$384 | \$505 |
| 50-74 | \$298 | \$393 |
| 75-99 | \$249 | \$328 |
| 100-149 | \$238 | \$314 |
| 150-199 | \$225 | \$296 |
| 200+ | Call | Call |

WORKFLOWXTENDER PRICING

For a valid configuration, a minimum of one WORKFLOWXTENDER (WfX) server license, one process builder license and 10 named user licenses must be purchased. Server connection pricing is based on named user licensing and one license is required for each named user that accesses the product.

| WorkflowXtender Clients (per named user) | |
|---|-------|
| Product Code: WFX-CAL-SC-SW | |
| 10 - 24 | \$800 |
| 25-49 | \$760 |
| 50-74 | \$740 |
| 75-99 | \$707 |
| 100-149 | \$670 |
| 150-199 | \$653 |
| 200-249 | \$652 |
| 250-499 | \$651 |
| 500-999 | \$650 |
| 1000+ | Call |

| WorkflowXtender Connections (Per Named User) | Standard Maintenance WFX-CAL-SC-MS | Premium Maintenance WFX-CAL-SC-MP |
|---|---|--|
| 10-24 | \$152 | \$200 |
| 25-49 | \$144 | \$190 |
| 50-74 | \$141 | \$185 |
| 75-99 | \$134 | \$177 |
| 100-149 | \$127 | \$168 |
| 150-199 | \$124 | \$163 |
| 200-249 | \$124 | \$163 |
| 250-499 | \$124 | \$163 |
| 500-999 | \$124 | \$163 |
| 1000+ | Call | Call |

WORKFLOWXTENDER SERVER

The WORKFLOWXTENDER Server is licensed per installation and one is required per site.

| Description | Product Code | Price | Standard Maintenance Product Code | Standard Maintenance Price |
|--------------------|---------------------|--------------|--|---|
| WFX Server | WFX-SRVR-SW | \$9,999 | WFX-SRVR-SW-MS | \$1,900 |

WORKFLOWXTENDER PROCESS BUILDER

The WORKFLOWXTENDER Process builder is licensed per installation and one is required per site.

| Description | Product Code | Price | Standard Maintenance Product Code | Standard Maintenance Price |
|---------------------|---------------------|--------------|--|---|
| WFX Process Builder | WFX-PB-SW | \$4,999 | WFX-PB-MS | \$950 |

In addition to product licensing for WORKFLOWXTENDER, services are required for workflow analysis and implementation. OTG also offers several WORKFLOWXTENDER reseller programs for those Partners that are interested in selling and/or installing WORKFLOWXTENDER systems. Please contact OTG Professional Services for more information.

SERVER CONNECTION LICENSE UPGRADES AND BALANCES

To upgrade the number of connections, select the price level beginning with the number of connections the customer is moving to and order based on that incremental price. If the customer has 50 connections and is increasing to 75 connections, the upgrade should be done at the 75-connection price level. When upgrading an AX standalone server connection license to a network license, the full-text and OCR options must also be purchased as separate line items.

To adjust the balance of seats and seat types, please contact order administration to obtain a new license key.

APPLICATIONXTENDER COMPONENT PRICING

OCR AND FULL-TEXT

APPLICATIONXTENDER offers software options for OCR and full-text search and retrieval. APPLICATIONXTENDER and WEBXTENDER clients have access to full-text client licenses that are purchased for use with a network license.

Standalone licenses already include full-text and OCR functionality. However, when upgrading to a network license, the full-text server with full-text clients and/or the OCR network options must be purchased if this functionality is required.

| Description | Product Code | Price | Standard Maintenance Product Code | Standard Maintenance Price |
|--------------------|---------------------|--------------|--|-----------------------------------|
| Full-Text Server | AX-FTXS-SW | \$2,999 | AX-FTXS-MS | \$570 |
| Full-Text Client | AX-FTXC-SW | \$199 | AX-FTXC-MS | \$38 |
| OCR Network | AX-OCRN-SW | \$1,999 | AX-OCRN-MS | \$380 |

SCANXTENDER

A single license of ScanXtender is included with the purchase of an APPLICATIONXTENDER network license (not included with a standalone purchase). SCANXTENDER license(s) are required for each additional workstation running SCANXTENDER.

| Description | Product Code | Price | Standard Maintenance Product Code | Standard Maintenance Price |
|--------------------|---------------------|--------------|--|-----------------------------------|
| ScanXtender | SX-SC-SW | \$499 | SX-SC-MS | \$95 |

ISIS Runtime Licenses

The ISIS PixTools runtime license is required for any seat that uses an ISIS supported scanner with APPLICATIONXTENDER and/or SCANXTENDER. The runtime license is a usage license for the ISIS technology, not an ISIS driver license. An ISIS runtime license for one scan station is included with the purchase of APPLICATIONXTENDER. A runtime license should be purchased for each additional APPLICATIONXTENDER scan station or any SCANXTENDER station using ISIS.

| Description | Product Code | Price | Standard Maintenance Product Code | Standard Maintenance Price |
|----------------------|---------------------|--------------|--|-----------------------------------|
| ISIS Runtime License | AXISRT-SW | \$59 | AXISRT-MS | \$11 |

ISIS SCANNER DRIVERS

ISIS scanner drivers can be purchased for an individual scanner. An ISIS scanner driver license is required only if the scanner manufacturer does not supply the ISIS scanner driver. There are multiple levels of ISIS scanner support. The support page at Pixel Translations' World Wide Web site (www.pixtran.com) lists each type of scanner supported by ISIS and the license level of each scanner. The following pricing applies to Level 1, Level 2, and Level 3 scanner drivers. Please call OTG for information on scanner drivers above these levels.

| Description | Product Code | Price | Standard Maintenance Product Code | Standard Maintenance Price |
|-------------------------------|---------------------|--------------|--|-----------------------------------|
| Level 1-3 ISIS Scanner Driver | AXISDR-SW | \$119 | AXISDR-MS | \$23 |

IMAGE PRINT SERVER

IMAGE PRINT SERVER is licensed based on server installation.

| Description | Product Code | Price | Standard Maintenance Product Code | Standard Maintenance Price |
|--------------------|---------------------|--------------|--|-----------------------------------|
| Image Print Server | IPS-SW | \$1,499 | IPS-SW-MS | \$285 |

APPLICATIONXTENDER SDK

The APPLICATIONXTENDER SDK is licensed per end-user. Pre-established discounts do not apply when purchasing the AX SDK.

| Description | Product Code | Price | Per Incident Call Rate |
|--------------------|---------------------|--------------|-------------------------------|
| AX SDK | AXSDK-SW | \$2,499 | \$500 |

APPLICATIONXTENDER INTERFACE FOR ARCGIS

For customers who use the ESRI ArcGIS 8 system, OTG now offers an interface that integrates ApplicationXtender with ArcGIS.

| Description | Product Code | Price | Standard Maintenance Product Code | Standard Maintenance Price |
|--|---------------------|--------------|--|-----------------------------------|
| ApplicationXtender Interface for ArcGIS ² | AXGIS-SW | \$5,000 | AXGIS-MS | \$950 |

REPORTXTENDER PRICING

REPORTXTENDER (RX) is an add-on component that is used in conjunction with APPLICATIONXTENDER (AX), ERMXTENDER (ERM) or an AX/ERM bundle. If an AX and/or ERM license does not currently exist, the user must purchase one or both of these products as part of the REPORTXTENDER purchase. RX licensing consists of the following components:

- Usage License: Required for REPORTXTENDER processing
- CD Packs : Number of CDs that can be generated by REPORTXTENDER
- REPORTXTENDER Viewer: Used to access CDs generated by REPORTXTENDER

Annual and Perpetual (one-time fee) license options are available. For both options, Maintenance is required for the initial purchase and for all subsequent years. A Usage license and associated CD-Pack is required for each machine that will be generating CDs using REPORTXTENDER.

| Description | Product Code | Price | Annual Maintenance Product Code | Annual Maintenance Price |
|--------------------|---------------------|--------------|--|---------------------------------|
| Annual License | RX-ALIC-SW | \$999 | RX-ALIC-MS | \$190 |
| Perpetual License | RX-PLIC-SW | \$2,999 | RX-PLIC-MS | \$190 |

REPORTXTENDER CD PACKS

A CD Pack specifies the number of CDs that can be generated by REPORTXTENDER and is required with the initial purchase. All unused portions of CD Packs, with the exception of the annual unlimited CD Pack, will rollover at the end of an annual license. For example, if a RX annual license expires but only 75 out of 100 CDs have been generated, 25 CDs will rollover to the next annual license (assuming that the annual license was renewed). The annual unlimited CD Pack is purchased annually and provides unlimited CD generation for one year.

² *Only works with ApplicationXtender clients and must use License Server v 5.30.06 or higher

| Description | Product Code | Price |
|--------------------------|---------------------|--------------|
| 50 CD Pack | RX-PACKS-SW | \$999 |
| 100 CD Pack | RX-PACKS-SW | \$1,799 |
| 150 CD Pack | RX-PACKS-SW | \$2,399 |
| 200 CD Pack | RX PACKS-SW | \$2,799 |
| Annual Unlimited CD Pack | RX-PACKUNL -SW | \$4,999 |

REPORTXTENDER VIEWER PRICING

A single REPORTXTENDER Viewer license is included on each CD generated by RX. Additional RX Viewer licenses must be purchased if a user requires multi-user access to a single CD or if data is being reintegrated using Database Reintegration Server. RX Viewer licenses can only be used to view data generated by RX.

| Number of Concurrent Users | Product Code | Price | Standard Maintenance Product Code | Standard Maintenance Price |
|-----------------------------------|---------------------|--------------|--|-----------------------------------|
| 1 | RXV-SC-SW | \$599 | RXV-SC-MS | \$114 |
| 3 | RXV-SC-SW | \$1,599 | RXV-SC-MS | \$304 |
| 5 | RXV-SC-SW | \$2,599 | RXV-SC-MS | \$494 |
| 10 | RXV-SC-SW | \$4,399 | RXV-SC-MS | \$836 |
| 25 | RXV-SC-SW | \$7,499 | RXV-SC-MS | \$1,425 |
| 50 | RXV-SC-SW | \$11,999 | RXV-SC-MS | \$2,280 |
| 75 | RXV-SC-SW | \$14,999 | RXV-SC-MS | \$2,850 |
| 100 | RXV-SC-SW | \$18,999 | RXV-SC-MS | \$3,610 |
| 101+ | | Call | | Call |

DATABASE REINTEGRATION PRICING

Database Reintegration (DBR) Workstation provides standalone reintegration and viewing capabilities and is licensed per installation.

| Description | Product Code | Price | Standard Maintenance Product Code | Standard Maintenance Price |
|--------------------|---------------------|--------------|--|-----------------------------------|
| DBR Workstation | DBRW-SW | \$999 | DBRW-MS | \$190 |

Database Reintegration Server provides network reintegration and viewing capabilities and is licensed per installation. In addition to Database Reintegration Server, APPLICATIONXTENDER or REPORTXTENDERViewer licenses must be purchased to view reintegrated data. However, only one viewer type must be selected as a combination of APPLICATIONXTENDER and REPORTXTENDER Viewer licenses is not supported.

| Description | Product Code | Price | Standard Maintenance Product Code | Standard Maintenance Price |
|--------------------|---------------------|--------------|--|---|
| DBR Server | DBRS-SW | \$2,499 | DBRS-MS | \$475 |

STORAGE SUPPORT

All XTENDERSOLUTIONS products are capable of storing data to any file system available to the client workstation. However, the large amount of data managed by XTENDERSOLUTIONS generally requires alternative storage solutions such as Optical, Tape or DVD libraries. DISKXTENDER, a storage management solution offered by OTG, can be added to any XTENDERSOLUTIONS license, acting as the storage back-end. Please refer to the DISKXTENDER software price book for configuration and capacity details and a complete list of supported hardware devices and classifications.

QUICK START PACKAGES

Quick Start Packages are available to provide the services needed to implement XTENDERSOLUTIONS products quickly and efficiently. Quick Start Packages include the following:

- Pre-installation conference call
- On-site kickoff meeting
- Product installation (up to 10 workstations where applicable)
- Admin and End-User training (where applicable)
- Wrap-up and signoff
- Two week follow-up

| Description | Product Code | Price |
|--------------------|---------------------|--------------|
| AX Quick Start | QS-AX-SEV | \$4,500 |
| CX Quick Start | QS-CX-SEV | \$3,000 |
| ERMX Quick Start | QS-ERMX-SEV | \$3,000 |
| WX Quick Start | QS-WX-SEV | \$3,000 |
| DX Quick Start | QS-DX-ADD-SEV | \$3,000 |
| Ascent for OTG | QS-KS-SEV | \$4,500 |

Bundled Installation Packages: Installation of ApplicationXtender with other Content Management packages (CX, ERMX, WX or DX2000)

| Description | Price | % Saved |
|----------------------|--------------|----------------|
| AX+3 Add on Packages | \$9,450 | 30% |
| AX+2 Add on Packages | \$7,875 | 25% |
| AX+1 Add on Packages | \$6,375 | 15% |

Note: Price does not include travel and expenses. Please contact OTG Advanced Technical Services for more information on Quick Start Packages and other services available from OTG.

PRODUCT DOCUMENTATION

Electronic versions of product documentation in Adobe PDF format are located on the product CD ROM. Hard copy product documentation can be purchased using the Product Documentation Order Form.

UPGRADE POLICIES

1. Major upgrade pricing, previously documented in the 2-1-99 price list, still applies for any user that has not yet upgraded to APPLICATIONXTENDER 4.x or COLDXTENDER 4.x. After upgrading to APPLICATIONXTENDER 4.x or COLDXTENDER 4.x and purchasing the required Maintenance Plan, the current Maintenance Plan policies for support and upgrades will apply.
2. In order to receive support and future major upgrades, as outlined in the current Maintenance Plan policy, users must have an active Maintenance Plan. Users that purchased products prior to the current Maintenance Plan policy must pay for any amount of time that Maintenance had lapsed while using the following rules:
 - Any user that upgraded to APPLICATIONXTENDER 4.x or COLDXTENDER 4.x must have Maintenance from the date the upgrade was processed and shipped to the user.
 - Any user that purchased a new APPLICATIONXTENDER 4.x, COLDXTENDER 4.x, WEBXTENDER 4.x or WORKFLOWXTENDER 4.x license must have Maintenance from 30 days following the date of product purchase.
3. There is no major upgrade fee when upgrading from COLDXTENDER 4.x to ERMXTENDER. However, users must purchase an ERM Server for each workstation that processes reports (and print stream processing options if this functionality is required). Please refer the ERMXTENDER Component pricing section for complete details on ERMX pricing.

PRICING EXAMPLES

Example 1: AX/WX, ERMX Purchase

Scenario: User requires 50 concurrent licenses of AX/WX clients, 5 concurrent licenses of ERMX, will be processing ASCII reports on 2 workstations, AFP print streams on 1 workstation and selects the Standard Maintenance Plan option.

| Description | Unit Price | Qty | Total | Standard Maintenance |
|----------------------------------|------------|-----|------------------|----------------------|
| ApplicationXtender or WebXtender | \$1,200 | 50 | \$60,000 | \$11,400 |
| ERMXtender Server | \$4,999 | 2 | \$9,998 | \$1,900 |
| ERMXtender Client | \$1,700 | 5 | \$8,500 | \$1,615 |
| AFP Print Stream | \$29,999 | 1 | \$29,999 | \$5,700 |
| | | | <u>\$108,497</u> | <u>\$20,615</u> |
| Total: | | | | \$129,111 |

Note: Price does not include required ERMX print stream option services.

Example 2: AX/WX w/ Full-Text and OCR Purchase

Scenario: User requires 50 concurrent licenses of AX/WX clients, OCR and Full-Text for 10 clients and selects the Standard Maintenance Plan option.

| Description | Unit Price | Qty | Total | Standard Maintenance |
|----------------------------------|------------|-----|-----------------|----------------------|
| ApplicationXtender or WebXtender | \$1,200 | 50 | \$60,000 | \$11,400 |
| Full Text Search Server | \$2,999 | 1 | \$2,999 | \$570 |
| Full Text Search Client | \$199 | 10 | \$1,990 | \$380 |
| OCR License | \$1,999 | 1 | \$1,999 | \$380 |
| | | | <u>\$66,988</u> | <u>\$12,730</u> |
| Total: | | | | \$79,718 |

Example 4: AX/WX, SX Purchase

Scenario: User requires 50 concurrent licenses of AX/WX, a WX Public Access License for 100 concurrent connections, will be batch scanning on 3* workstations and selects the Standard Maintenance Plan option.

| Description | Unit Price | Qty | Total | Standard Maintenance |
|----------------------------------|------------|-----|------------------|----------------------|
| ApplicationXtender or WebXtender | \$1,200 | 50 | \$60,000 | \$11,400 |
| WX Public Access License | \$47,999 | 1 | \$47,999 | \$9,120 |
| ISIS Runtime License | \$59 | 2 | \$118 | \$22 |
| OCR Service | \$1,999 | 2 | \$3,998 | \$760 |
| | | | <u>\$112,115</u> | <u>\$21,302</u> |
| Total: | | | | \$133,417 |

Note: One license of SX is included with a network purchase of AX so the user is only required to purchase 2 copies rather than 3. 1 ISIS runtime license is included with the purchase of AX so the user is only required to purchase 2 copies rather than 3.

Example 5: AX/WX, WFX Purchase

Scenario: User requires 50 concurrent licenses of AX/WX Clients, 10 named licenses of WFX and selects the Standard Maintenance Plan option.

| Description | Unit Price | Qty | Total | Standard Maintenance |
|----------------------------------|------------|-----|-----------------|----------------------|
| ApplicationXtender or WebXtender | \$1,200 | 50 | \$60,000 | \$11,400 |
| WfX Clients | \$800 | 10 | \$8,000 | \$1,520 |
| WfX Server | \$9,999 | 1 | \$9,999 | \$1,900 |
| WfX Process Builder | \$4,999 | 1 | \$4,999 | \$950 |
| | | | <u>\$82,998</u> | <u>\$15,770</u> |
| Total: | | | | \$98,768 |

Note: Price does not include required WFX services.

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